### Management Report

for

City of Plymouth Hennepin County, Minnesota

December 31, 2016



#### PRINCIPALS



Thomas A. Karnowski, CPA
Paul A. Radosevich, CPA
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To the City Council and Management City of Plymouth, Minnesota

We have prepared this management report in conjunction with our audit of the City of Plymouth, Minnesota's (the City) financial statements for the year ended December 31, 2016. We have organized this report into the following sections:

- Audit Summary
- Governmental Funds Overview
- Enterprise Funds Overview
- Government-Wide Financial Statements
- Legislative Updates
- Accounting and Auditing Updates

We would be pleased to further discuss any of the information contained in this report or any other concerns that you would like us to address. We would also like to express our thanks for the courtesy and assistance extended to us during the course of our audit.

The purpose of this report is solely to provide those charged with governance of the City, management, and those who have responsibility for oversight of the financial reporting process comments resulting from our audit process and information relevant to city finances in Minnesota. Accordingly, this report is not suitable for any other purpose.

Malloy, Montague, Karnowski, Radasenich & Co., P. A.

Minneapolis, Minnesota

June 9, 2017



### **AUDIT SUMMARY**

The following is a summary of our audit work, key conclusions, and other information that we consider important or that is required to be communicated to the City Council, administration, or those charged with governance of the City.

OUR RESPONSIBILITY UNDER AUDITING STANDARDS GENERALLY ACCEPTED IN THE UNITED STATES OF AMERICA, GOVERNMENT AUDITING STANDARDS, AND TITLE 2 U.S. CODE OF FEDERAL REGULATIONS (CFR) PART 200, UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS (UNIFORM GUIDANCE)

We have audited the financial statements of the governmental activities, the business-type activities, the discretely presented component unit, each major fund, and the aggregate remaining fund information of the City as of and for the year ended December 31, 2016, and the related notes to the financial statements. Professional standards require that we provide you with information about our responsibilities under auditing standards generally accepted in the United States of America, *Government Auditing Standards*, and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information to you verbally and in our audit engagement letter. Professional standards also require that we communicate the following information related to our audit.

### PLANNED SCOPE AND TIMING OF THE AUDIT

We performed the audit according to the planned scope and timing previously discussed and coordinated in order to obtain sufficient audit evidence and complete an effective audit.

### AUDIT OPINION AND FINDINGS

Based on our audit of the City's financial statements for the year ended December 31, 2016:

- We have issued an unmodified opinion on the City's basic financial statements.
- We reported no deficiencies in the City's internal control over financial reporting that we considered to be material weaknesses.
- The results of our testing disclosed no instances of noncompliance required to be reported under *Government Auditing Standards*.
- We reported that the Schedule of Expenditures of Federal Awards is fairly stated, in all material respects, in relation to the basic financial statements.
- The results of our tests indicate that the City has complied, in all material respects, with the types of compliance requirements that could have a direct and material effect on each of its major federal programs.
- We reported no deficiencies in the City's internal controls over compliance that we considered to be material weaknesses with the types of compliance requirements that could have a direct and material effect on each of its major federal programs.
- We reported no findings based on our testing of the City's compliance with Minnesota laws and regulations.

### SIGNIFICANT ACCOUNTING POLICIES

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the City are described in Note 1 of the notes to basic financial statements.

No new accounting policies were adopted and the application of existing policies was not changed during the year ended December 31, 2016. We noted no transactions entered into by the City during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

### ACCOUNTING ESTIMATES AND MANAGEMENT JUDGMENTS

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

- **Depreciation** Management's estimates of depreciation expense are based on the estimated useful lives of the assets.
- Net Other Post-Employment Benefit (OPEB) and Pension Liabilities The City has recorded liabilities and activity for other post-employment benefits (OPEB) and pension benefits. These obligations are calculated using actuarial methodologies described in the Governmental Accounting Standards Board (GASB) Statement Nos. 45 and 68. These actuarial calculations include significant assumptions, including projected changes, healthcare insurance costs, investment returns, retirement ages, proportionate share, and employee turnover.
- Compensated Absences Management's estimate is based on current rates of pay and sick leave balances.
- **Self-Insurance Reserves** Management's estimates of self-insurance reserves are based on the estimated liability for incurred but not reported claims.

We evaluated the key factors and assumptions used by management to develop these estimates in determining that they are reasonable in relation to the basic financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

### CORRECTED AND UNCORRECTED MISSTATEMENTS

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Where applicable, management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management, when applicable, were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole.

### DIFFICULTIES ENCOUNTERED IN PERFORMING THE AUDIT

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### **DISAGREEMENTS WITH MANAGEMENT**

For purposes of this report, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### MANAGEMENT REPRESENTATIONS

We have requested certain representations from management that are included in the management representation letter dated June 9, 2017.

### MANAGEMENT CONSULTATIONS WITH OTHER INDEPENDENT ACCOUNTANTS

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the City's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### OTHER AUDIT FINDINGS OR ISSUES

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the City's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

### **OTHER MATTERS**

We applied certain limited procedures to the management's discussion and analysis and the remaining required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on the supplementary information accompanying the financial statements and the separately issued Schedule of Expenditures of Federal Awards, which are not RSI. With respect to this information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information and Schedule of Expenditures of Federal Awards to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

We were not engaged to report on the introductory and statistical sections which accompany the financial statements but are not RSI. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

### GOVERNMENTAL FUNDS OVERVIEW

This section of the report provides you with an overview of the financial trends and activities of the City's governmental funds, which includes the General, special revenue, debt service, and capital project funds. These funds are used to account for the basic services the City provides to all of its citizens, which are financed primarily with property taxes. The governmental fund information in the City's financial statements focuses on budgetary compliance and the sufficiency of each governmental fund's current assets to finance its current liabilities.

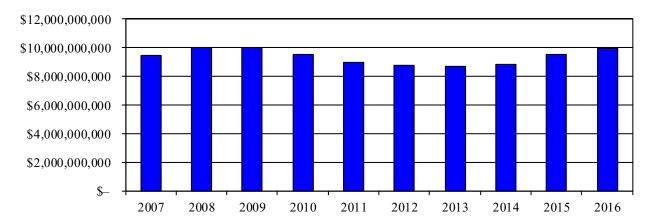
### PROPERTY TAXES

Minnesota cities rely heavily on local property tax levies to support their governmental fund activities. For the 2015 fiscal year, local ad valorem property tax levies provided 39.8 percent of the total governmental fund revenues for cities over 2,500 in population, and 35.6 percent for cities under 2,500 in population. Property tax levies certified by Minnesota cities for 2016 increased about 4.8 percent over 2015, compared to an increase of 4.0 percent the prior year.

The total market value of property in Minnesota cities increased about 5.7 percent for the 2016 levy year. While the percentage of market value growth was less than the 8.5 percent increase for levy year 2015, it was considerably larger than the 1.1 percent growth experienced in levy year 2014. Market values increased across all property categories for 2016, with gains in the market values of nonhomestead residential properties (9.1 percent) and other properties (7.3 percent) outpacing the market value gain of residential homestead properties (5.0 percent), commercial/industrial properties (4.9 percent), and farms (0.1 percent). The market values used for levying property taxes are based on the previous fiscal year (e.g., market values for taxes levied in 2016 were based on assessed values as of January 1, 2015), so the trend of change in these market values lags somewhat behind the housing market and economy in general.

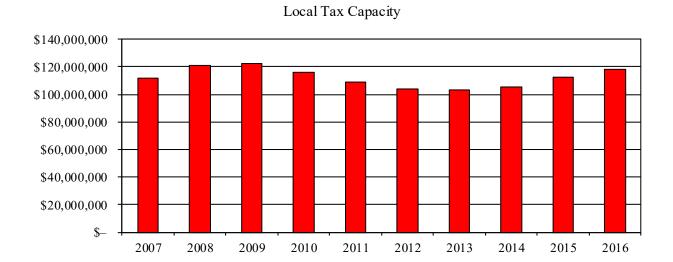
The City's estimated market value increased 7.2 percent for taxes payable in 2015 and 4.8 percent for taxes payable in 2016. The following graph shows the City's changes in estimated market value over the past 10 years:

### Estimated Market Value



Tax capacity is considered the actual base available for taxation. It is calculated by applying the state's property classification system to each property's market value. Each property classification, such as commercial or residential, has a different calculation and uses different rates. Consequently, a city's total tax capacity will change at a different rate than its total market value, as tax capacity is affected by the proportion of the City's tax base that is in each property classification from year-to-year, as well as legislative changes to tax rates. The City's tax capacity increased 6.8 percent for taxes payable in 2015 and 5.0 percent for taxes payable in 2016.

The following graph shows the City's change in tax capacities over the past 10 years:



The city portion of the average state-wide and metro area tax rates for 2016 both showed small decreases from the prior year, as levy increases were offset by improvements in property tax capacities. The following table presents the average tax rates applied to city residents for each of the last two levy years, along with comparative state-wide and metro area rates:

	All C State-		Seven- Metro	•	City of Plymouth		
	2015	2016	2015	2016	2015	2016	
Average tax rate							
City	46.9	46.5	43.4	43.0	27.8	27.3	
County	44.7	44.1	42.9	42.3	46.4	45.4	
School	27.1	27.5	28.3	28.6	27.9	27.7	
Special taxing	6.9	6.9	8.8	8.7	11.1	10.9	
Total	125.6	125.0	123.4	122.6	113.2	111.3	

As the table displays, the City's average tax rate is significantly lower than state-wide averages. The City's lower than average tax rate has resulted in a total tax rate that is below both averages presented in the table above.

### GOVERNMENTAL FUND BALANCES

The following table summarizes the changes in the fund balances of the City's governmental funds during the years ended December 31, 2016 and 2015, presented both by fund balance classification and by fund:

Governmental Funds Change in Fund Balance									
	Fund B as of Deco		Increase (Decrease)						
Fund balances of governmental funds Total by classification									
Nonspendable	\$ 133,766	\$ 122,516	\$ 11,250						
Restricted	20,421,913	19,064,554	1,357,359						
Assigned	34,669,786	49,095,086	(14,425,300)						
Unassigned	14,835,705	14,349,526	486,179						
Total governmental funds	\$ 70,061,170	\$ 82,631,682	\$ (12,570,512)						
Total by fund									
General	\$ 15,076,781	\$ 14,598,184	\$ 478,597						
Transit System	7,222,030	6,396,321	825,709						
General Capital Projects	7,480,337	10,240,952	(2,760,615)						
Improvement Projects	4,170,863	8,154,296	(3,983,433)						
Nonmajor funds	36,111,159	43,241,929	(7,130,770)						
Total governmental funds	\$ 70,061,170	\$ 82,631,682	\$ (12,570,512)						

In total, the fund balances of the City's governmental funds decreased \$12,570,512 during the year ended December 31, 2016.

The decrease in the current year was primarily due to the significant construction activity in the current year and reduction in amounts assigned in the City's capital project funds.

### **GOVERNMENTAL FUND REVENUES**

The following table presents the per capita revenue of the City's governmental funds for the past three years, along with state-wide averages.

We have included the most recent comparative state-wide averages available from the Office of the State Auditor to provide a benchmark for interpreting the City's data. The amounts received from the typical major sources of governmental fund revenue will naturally vary between cities based on factors such as a city's stage of development, location, size and density of its population, property values, services it provides, and other attributes. It will also differ from year-to-year due to the effect of inflation and changes in its operation. Also, certain data on these tables may be classified differently than how it appears on the City's financial statements in order to be more comparable to the state-wide information, particularly in separating capital expenditures from current expenditures.

We have designed this section of our management report using per capita data in order to better identify unique or unusual trends and activities of your city. We intend for this type of comparative and trend information to complement, rather than duplicate, information in the management's discussion and analysis. An inherent difficulty in presenting per capita information is the accuracy of the population count, which for most years is based on estimates.

Governmental Funds Revenue per Capita With State-Wide Averages by Population Class										
		State-	Wide			(	City of	Plymout	h	
Year	2	2014	2	2015	2	2014	2	2015	2	2016
Population	20,000	)–100,000	20,000	-100,000	73	73,633 74,592		74,967		
Property taxes	\$	427	\$	443	\$	392	\$	401	\$	409
Tax increments		46		37		16		17		19
Franchise fees and other taxes		37		39		11		35		29
Special assessments		64		59		1		_		_
Licenses and permits		41		43		69		80		62
Intergovernmental revenues		166		156		179		155		202
Charges for services		90		94		66		63		83
Other		65		58		64		78		59
Total revenue	\$	936	\$	929	\$	798	\$	829	\$	863

The City's governmental funds have typically generated less revenue per capita in total than other Minnesota cities in its population class. A city's stage of development, along with the way a city finances various capital projects, will impact the mix of revenue sources. The City has less special assessment revenue than the state-wide average, which is due to the way the City finances certain capital projects and therefore is not included in the funds presented in the above table.

Total revenues for the City's governmental funds for 2016 were \$64,684,622, an increase of \$2,790,952 (4.5 percent) from the prior year. On a per capita basis, the City's governmental funds revenue for 2016 was \$863, an increase of \$34. The most significant change was in intergovernmental revenues, which were \$47 per capita more than the prior year. The City recognized a significant increase in intergovernmental revenues for street reconstruction and community development purposes over the 2015 levels.

### GOVERNMENTAL FUND EXPENDITURES

The expenditures of governmental funds will also vary from state-wide averages and from year-to-year, based on the City's circumstances. Expenditures are classified into three types as follows:

- **Current** These are typically the general operating type expenditures occurring on an annual basis, and are primarily funded by general sources such as taxes and intergovernmental revenues.
- Capital Outlay and Construction These expenditures do not occur on a consistent basis, more typically fluctuating significantly from year-to-year. Many of these expenditures are project-oriented, and are often funded by specific sources that have benefited from the expenditure, such as special assessment improvement projects.
- **Debt Service** Although the expenditures for debt service may be relatively consistent over the term of the respective debt, the funding source is the important factor. Some debt may be repaid through specific sources such as special assessments or redevelopment funding, while other debt may be repaid with general property taxes.

The City's expenditures per capita of its governmental funds for the past three years, together with state-wide averages, are presented in the following table:

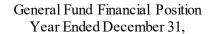
				Expenditurages by Po						
		State-	-Wide			(	City of	Plymout	h	
Year	2	2014	2	2015	2	014		015	2016	
Population	20,000	-100,000	20,000	-100,000	73	3,633	74	,592	74	,967
Current										
General government	\$	87	\$	89	\$	61	\$	75	\$	98
Public safety	*	254	•	261	*	216	4	224	-	237
Streets and highways		114		99		73		83		65
Culture and recreation		92		94		99		102		103
All other		98		89		64		67		71
		645		632		513		551		574
Capital outlay										
and construction		276		286		322		211		479
Debt service										
Principal		115		117		18		24		13
Interest and fiscal		34		33		9		9		5_
		149		150		27		33		18
Total expenditures	\$	1,070	\$	1,068	\$	862	\$	795	\$	1,071

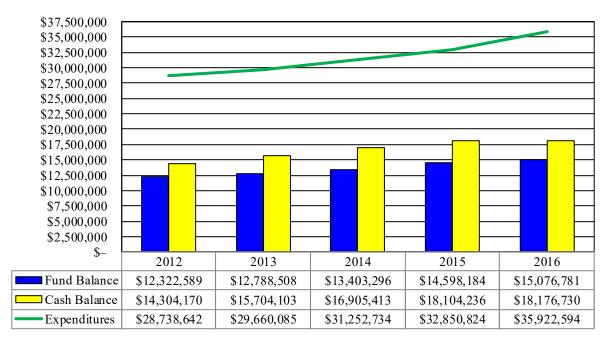
The City's governmental funds current per capita expenditures are lower than state-wide averages for cities in the same population class. The City's per capita expenditures for debt service are also much lower than state-wide averages.

Total expenditures for the City's governmental funds for 2016 were \$80,301,311, an increase of \$20,858,964 (35.1 percent) from the prior year. The City's per capita governmental fund expenditures for 2016 were \$1,071, an increase of \$276 per capita from the prior year. Capital outlay and construction costs increased \$268 per capita, due to timing of significant street and improvement projects compared to the prior year's activity. Natural increases for inflation and services provided contributed to the increase in current spending. Debt service decreased as planned with principal and interest payment schedules.

### GENERAL FUND

The City's General Fund accounts for the financial activity of the basic services provided to the community. The primary services included within this fund are the administration of the municipal operation, police and fire protection, building inspection, streets and highway maintenance, and parks and recreation. The graph below illustrates the change in the General Fund financial position over the last five years. We have also included a line representing annual expenditures to reflect the change in the size of the General Fund operation over the same period.





The City's General Fund cash and investments balance at December 31, 2016 was \$18,176,730, an increase of \$72,494. Total fund balance at December 31, 2016 was \$15,076,781, which is an increase of \$478,597 from the prior year, after a year-end transfer of \$1,886,495 to the General Capital Projects Fund, in accordance with the fund balance policy of the City for the General Fund.

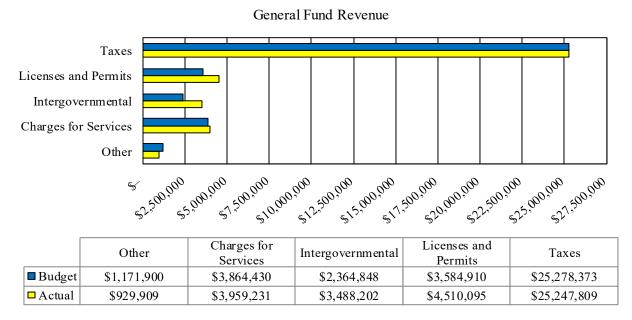
As the graph above illustrates, the City has generally been able to maintain healthy cash and fund balance levels as the volume of financial activity has grown. This is an important factor because a government, like any organization, requires a certain amount of equity to operate. A healthy financial position allows the City to avoid volatility in tax rates; helps minimize the impact of state funding changes; allows for the adequate and consistent funding of services, repairs, and unexpected costs; and is a factor in determining the City's bond rating and resulting interest costs. Maintaining an adequate fund balance has become increasingly important given the fluctuations in state funding for cities in recent years.

A trend that is typical to Minnesota local governments, especially the General Fund of cities, is the unusual cash flow experienced throughout the year. The City's General Fund cash disbursements are made fairly evenly during the year other than the impact of seasonal services such as snowplowing, street maintenance, and park activities. Cash receipts of the General Fund are quite a different story. Taxes comprise about 66 percent of the fund's total annual revenue. Approximately half of these revenues are received by the City in July and the rest in December. Consequently, the City needs to have adequate cash reserves to finance its everyday operations between these payments.

In accordance with the City's fund balance policy, the General Fund balance at the end of the 2016 fiscal year represents 40 percent of the subsequent year's budgeted expenditures and transfers out.

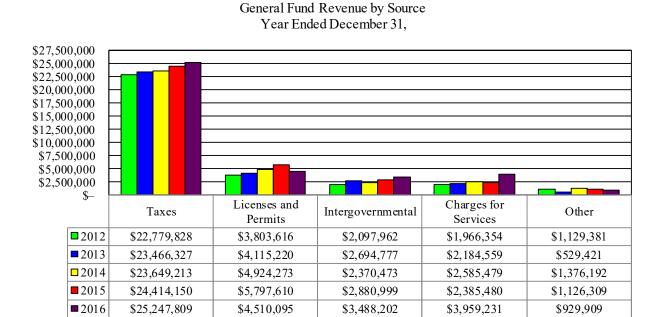
### **GENERAL FUND REVENUES**

The following graph illustrates the City's General Fund revenue sources for 2016 compared to budget:



Total General Fund revenues for 2016 were \$38,135,246, which was \$1,870,785 (5.2 percent) more than budgeted. Intergovernmental revenues and licenses and permits were over budget \$1,123,354 and \$925,185, respectively. Elevated development activity, conservative budgeting, and a pass-through grant received in 2016 that was not included in the budget contributed to the favorable variances.

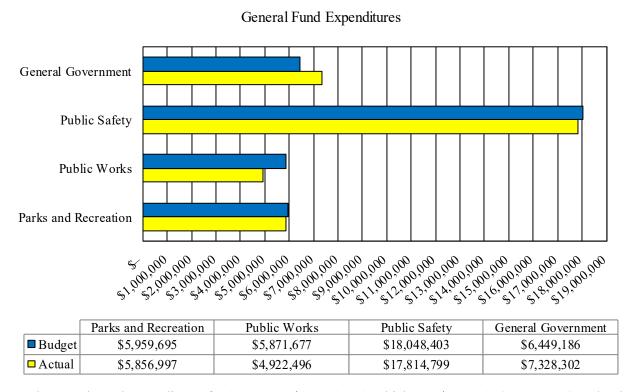
The following graph presents the City's General Fund revenue by source for the last five years and reflects the City's reliance on property taxes in recent years:



Total General Fund revenue for 2016 was \$1,530,698 (4.2 percent) higher than last year. Taxes increased by \$833,659 due to an increase in the tax levy over the prior year. Licenses and permits revenue decreased by \$1,287,515 due to an unusually high level of licenses and permits in the prior year. Intergovernmental revenue increased \$607,203 primarily due to the pass-through grant, as previously discussed. Charges for services increased by \$1,573,751 due to elevated development and construction activity.

### GENERAL FUND EXPENDITURES

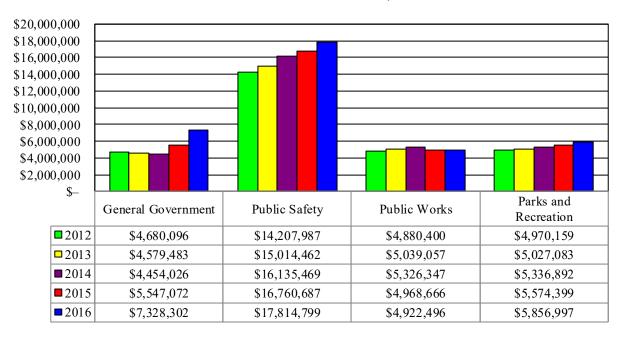
The following graph illustrates the components of General Fund spending for 2016 compared to budget:



Total General Fund expenditures for 2016 were \$35,922,594, which was \$406,367 (1.1 percent) under the final budget. The largest variance was in public works, which experienced savings of \$949,181 due to less snowstorm activity and less materials and supplies for street repairs than anticipated. Overall savings in personal costs due to attrition and cost restraints shared by all departments contributed to the favorable expenditure variance. General government was over budget by \$879,116, mostly due to the pass-through grant previously mentioned.

The following graph presents the City's General Fund expenditures by function for the last five years:

# General Fund Expenditures by Function Year Ended December 31,



Total General Fund expenditures for 2016 increased \$3,071,770 (9.4 percent) over the prior year. General government and public safety expenditures increased by \$1,781,230 and \$1,054,112, respectively, over the prior year, mainly due to an increase in personal services and other spending. The pass-through grant expenditures also contributed to the increase in general government over the prior year.

### ENTERPRISE FUNDS OVERVIEW

The City maintains enterprise funds to account for services the City provides that are financed primarily through fees charged to those utilizing the service. This section of the report provides you with an overview of the financial trends and activities of the City's enterprise funds, which includes the Water Sewer Utility, Ice Center, Water Resources, Solid Waste Management, and Field House funds.

The utility funds comprise a considerable portion of the City's activities. These funds help to defray overhead and administrative costs and provide additional support to general government operations by way of annual transfers. We understand that the City is proactive in reviewing these activities on an ongoing basis and we want to reiterate the importance of continually monitoring these operations. Over the years, we have emphasized to our city clients the importance of these utility operations being self-sustaining, preventing additional burdens on general government funds. This would include the accumulation of net position for future capital improvements and to provide a cushion in the event of a negative trend in operations.

### **ENTERPRISE FUNDS FINANCIAL POSITION**

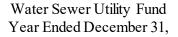
The following table summarizes the changes in the financial position of the City's enterprise funds during the years ended December 31, 2016 and 2015, presented both by classification and by fund:

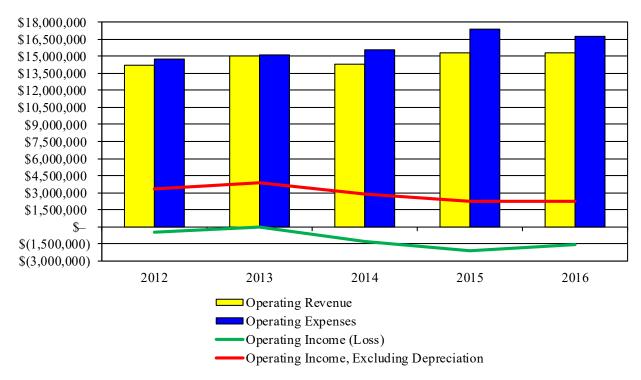
Enterprise Funds Change in Financial Position								
	Net Position as of December 31, 2016 2015					Increase (Decrease)		
Net position of enterprise funds Total by classification								
Net investment in capital assets	\$	121,171,499	\$	109,940,267	\$	11,231,232		
Restricted Unrestricted		19,689,798 10,874,101		23,951,464 11,665,642		(4,261,666) (791,541)		
Total enterprise funds	\$	151,735,398	\$	145,557,373	\$	6,178,025		
Total by fund								
Water Sewer Utility	\$	121,114,908	\$	117,194,464	\$	3,920,444		
Ice Center		9,271,273		9,419,433		(148,160)		
Water Resources		17,317,894		14,598,168		2,719,726		
Nonmajor funds								
Solid Waste Management		1,705,141		1,943,216		(238,075)		
Field House		2,326,182		2,402,092		(75,910)		
Total enterprise funds	\$	151,735,398	\$	145,557,373	\$	6,178,025		

In total, the net position of the City's enterprise funds increased by \$6,178,025 during the year ended December 31, 2016. The City's net investment in capital assets increased by \$11,231,234 in the Water Sewer Utility and Water Resources funds due to capital contributions from governmental funds and developers. The restricted portion of net position decreased \$4,261,666 for utility trunk and water resources, which reflects the use of equity to invest in capital infrastructure of the City. The decrease in unrestricted net position reflects the use of unrestricted net position to invest in capital assets of the utility operations.

### WATER SEWER UTILITY FUND

The following graph presents five years of comparative operating results for the City's Water Sewer Utility Fund:





The Water Sewer Utility Fund ended 2016 with a total net position of \$121,114,908, an increase of \$3,920,444 from the prior year. Of this, \$96,301,253 represents the net investment in capital assets, and \$16,692,604 is restricted, leaving \$8,121,051 of unrestricted net position.

The Water Sewer Utility Fund operating revenue was \$15,251,982 for 2016, a decrease of \$18,911 (0.1 percent). An increase in rates was offset by a decrease in consumption in 2016. Consumption will fluctuate from year-to-year based on many factors, including weather patterns and the number of utility customers.

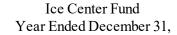
Operating expenses (including depreciation of \$3,761,099) were \$16,783,050, a decrease of \$599,353 (3.4 percent); the decrease was mainly due to decreases in personal services and supplies and materials.

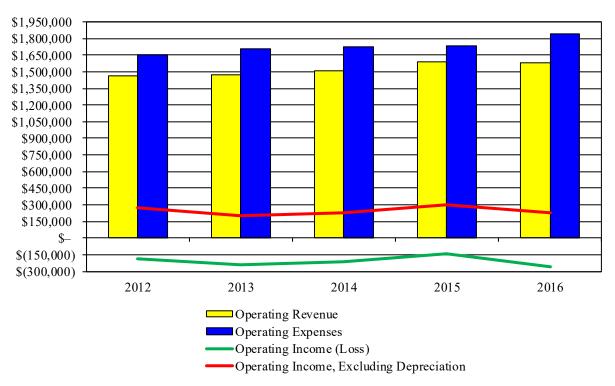
As the graph above illustrates, this fund has experienced losses from operations in each of the past five years. It is important to note that a portion of the operating expenses in this fund is depreciation on assets paid for and contributed to the City by developers. In general, the City's utility rates have not been designed to fully recover depreciation costs on such assets. Utility rates are normally designed to cover current operating expenses and to provide for future repairs and replacement of these assets.

These operating losses, however, have generally been more than offset by amounts in other revenues and contributions over the same time period. Other revenues and contributions include a number of revenue sources that are normally one-time or inconsistent from year-to-year. It includes such things as interest income, grants, contributions from developers and residents, special assessments, and income from sales of assets.

### ICE CENTER FUND

The following graph presents five years of comparative operating results for the City's Ice Center Fund:





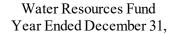
The Ice Center Fund ended 2016 with a net position of \$9,271,273, a decrease of \$148,160 from the prior year. Of this, \$9,704,659 represents the net investment in capital assets, leaving an unrestricted deficit net position of \$433,386.

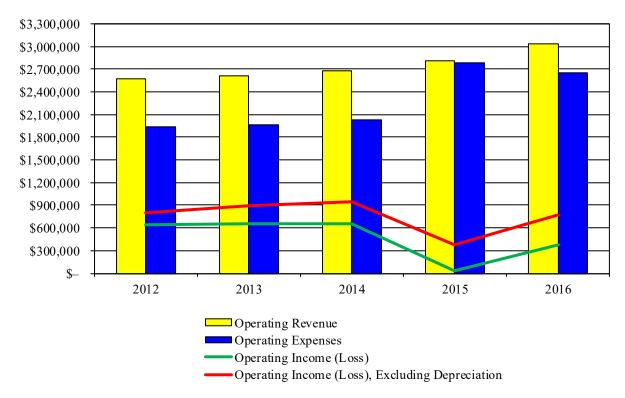
Operating revenue in the Ice Center Fund was \$1,577,870, a decrease of \$15,865 from the prior year. Operating expenses for 2016 were \$1,840,648, an increase of \$104,339 from the prior year. The increase in expenses was primarily due to more contractual services, which were \$110,950 over the prior year.

It is important to note that a significant portion of the operating expenses in this fund is depreciation on capital assets already funded. The fees charged in this fund are developed to cover operating expenses, repairs, and betterment of the ice center facilities.

### WATER RESOURCES FUND

The following graph presents five years of comparative operating results for the City's Water Resources Fund:



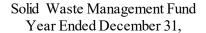


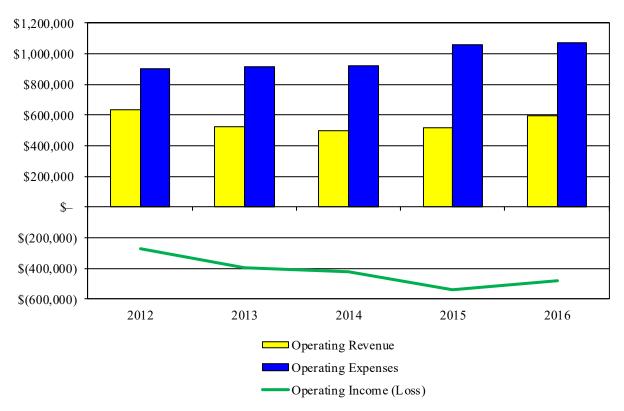
The Water Resources Fund ended 2016 with a net position of \$17,317,894, an increase of \$2,719,726 from the prior year. Of this, \$14,320,700 represents the net investment in capital assets, while the remaining \$2,997,194 is considered restricted.

Operating revenue in the Water Resources Fund was \$3,039,877, an increase of \$229,614 (8.2 percent) from the prior year. Operating expenses for 2016 were \$2,657,993, a decrease of \$123,645 from the prior year. The decrease in expenses was primarily due to costs for repair and maintenance curb work due to the significant number of street projects in the prior year.

### SOLID WASTE MANAGEMENT FUND

The following graph presents five years of comparative operating results for the City's Solid Waste Fund:



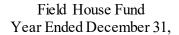


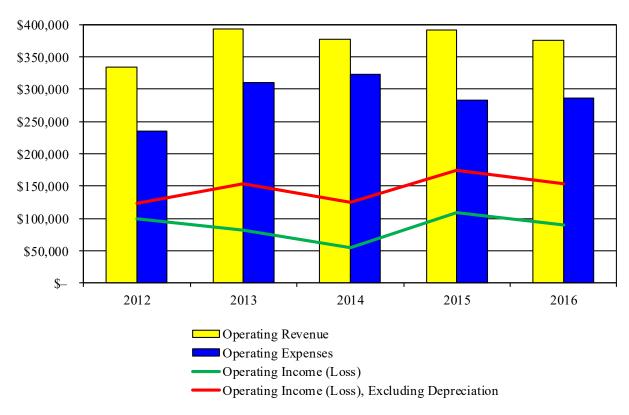
The Solid Waste Management Fund ended 2016 with a net position of \$1,705,141, a decrease of \$238,075 from the prior year. Of this, \$124,217 represents the net investment in capital assets, leaving \$1,580,924 of unrestricted net position.

Operating revenues in the Solid Waste Management Fund were \$596,107, an increase of \$76,901 from the prior year. Operating expenses for 2016 were \$1,074,439, an increase of \$16,082 from the prior year in contractual services.

### FIELD HOUSE FUND

The following graph presents five years of comparative operating results for the City's Field House Fund:





The Field House Fund ended 2016 with a net position of \$2,326,182, a decrease of \$75,910 from the prior year. Of this, \$720,670 represents the net investment in capital assets, leaving \$1,605,512 of unrestricted net position.

As presented in the graph above, the Field House Fund experienced positive operating income for all years displayed. Total operating revenue in the Field House Fund was \$375,692, a decrease of \$16,615 from the previous year. The fees charged in this fund are developed to cover operating expenses, repairs, and betterment of field house facilities. Field House Fund operating expenses for 2016 were \$285,934, an increase of \$2,717 from the previous year.

### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

In addition to fund-based information, the current reporting model for governmental entities also requires the inclusion of two government-wide financial statements designed to present a clear picture of the City as a single, unified entity. These government-wide financial statements provide information on the total cost of delivering services, including capital assets and long-term liabilities.

### STATEMENT OF NET POSITION

The Statement of Net Position essentially tells you what your city owns and owes at a given point in time, the last day of the fiscal year. Theoretically, net position represents the resources the City has leftover to use for providing services after its debts are settled. However, those resources are not always in spendable form, or there may be restrictions on how some of those resources can be used. Therefore, net position is divided into three components: net investment in capital assets, restricted, and unrestricted.

The following table presents the components of the City's net position as of December 31, 2016 and 2015, for governmental activities, business-type activities, and the Housing and Redevelopment Authority (HRA) component unit:

	As of Dec	Increase		
	2016	2015	(Decrease)	
Net position				
Governmental activities				
Net investment in capital assets	\$ 223,538,088	\$ 192,833,630	\$ 30,704,458	
Restricted	25,313,095	24,401,328	911,767	
Unrestricted	59,654,163	76,392,263	(16,738,100)	
Total governmental activities	308,505,346	293,627,221	14,878,125	
Business-type activities				
Net investment in capital assets	121,171,499	109,940,267	11,231,232	
Restricted	19,850,501	24,094,671	(4,244,170)	
Unrestricted	8,249,201	9,127,032	(877,831)	
Total business-type activities	149,271,201	143,161,970	6,109,231	
Housing and Redevelopment Authority				
Net investment in capital assets	(1,682,323)	(1,841,003)	158,680	
Restricted	4,615,972	4,515,949	100,023	
Unrestricted	2,045,049	2,071,322	(26,273)	
Total Housing and	· · · · ·			
Redevelopment Authority	4,978,698	4,746,268	232,430	
Total net position	\$ 462,755,245	\$ 441,535,459	\$ 21,219,786	

The City (including the HRA) ended 2016 with a combined total net position of \$462,755,245, an increase of \$21,219,786 from the prior year. Several factors contributed to this increase, as discussed earlier in the report. Significant capital contributions recognized from grantors and developers contributed to the increase over the prior year.

At the end of the fiscal year, the City is able to present positive balances in all three categories of net position for the governmental activities and business-type activities. The same situation held true for the prior fiscal year.

### STATEMENT OF ACTIVITIES

The Statement of Activities tracks the City's yearly revenues and expenses, as well as any other transactions that increase or reduce total net positions. These amounts represent the full cost of providing services. The Statement of Activities provides a more comprehensive measure than just the amount of cash that changed hands, as reflected in the fund-based financial statements. This statement includes the cost of supplies used, depreciation of long-lived capital assets, and other accrual-based expenses.

The following table presents the change in net position of the City and the HRA for the years ended December 31, 2016 and 2015:

		2016		2015
		2015		
	Expenses	Program Revenues	Net Change	Net Change
Net (expense) revenue				
Governmental activities	<b> </b>	A 2 7 1 0 7 7 0	<b>*</b> (* 000 000)	<b>A</b> (4.606.462)
General government	\$ 7,741,891	\$ 2,719,559	\$ (5,022,332)	\$ (4,696,163)
Economic development	723,738	1,692	(722,046)	(679,334)
Parks and recreation	9,216,136	4,633,471	(4,582,665)	(3,253,317)
Public safety	22,203,331	6,680,605	(15,522,726)	(8,794,773)
Public service	4,668,556	5,460,679	792,123	1,017,714
Public works	12,253,073	16,521,119	4,268,046	(3,960,678)
Interest on long-term debt	300,931	_	(300,931)	(553,241)
Business-type activities				
Water Sewer Utility	16,868,726	19,839,785	2,971,059	(670,772)
Ice Center	1,906,207	1,698,053	(208,154)	67,144
Water Resources	2,660,079	5,035,842	2,375,763	623,689
Solid Waste Management	1,082,662	818,922	(263,740)	(314,016)
Field House	292,109	376,031	83,922	107,855
Housing and Redevelopment Authority	5,484,406	5,098,005	(386,401)	(140,569)
Total net (expense) revenue	\$ 85,401,845	\$ 68,883,763	(16,518,082)	(21,246,461)
General revenues				
Property taxes and franchise fees			34,915,161	34,276,821
Investment earnings			1,778,958	2,382,165
Gain on sale of capital assets			38,568	82,711
Other			1,005,181	463,130
Total general revenues			37,737,868	37,204,827
Change in net position			\$ 21,219,786	\$ 15,958,366

One of the goals of this statement is to provide a side-by-side comparison to illustrate the difference in the way the City's governmental and business-type operations are financed. The table clearly illustrates the dependence of the City's governmental operations on general revenues, such as property taxes and other general sources. It also shows that, for the most part, the City's business-type activities are generating sufficient program revenues (service charges and program-specific grants) to cover expenses. This is critical given the current downward pressures on the general revenue sources.

### LEGISLATIVE UPDATES

The 2016 legislative session, falling in the second half of the state's fiscal biennium, was scheduled to be a short session lasting only 11 weeks. Since biennial budgets are adopted in odd-year legislative sessions, less time is usually needed for the even-year sessions. However, because the 2015 Legislature adjourned without passing funding bills in several significant areas, it was anticipated that the 2016 legislative session would be considerably more active than the typical short session. In spite of this, only a few funding bills were brought forth to the Governor by the end of the 2016 regular legislative session, including a supplemental budget bill and an omnibus tax bill. The Governor chose not to sign the tax bill due to a drafting error that would have resulted in an unintended reduction of state revenues. When the framework for a special session could not be agreed upon, the fiscal year ended without the adoption of a new tax bill, capital bonding bill, or transportation funding package.

The following is a summary of recent legislation affecting Minnesota cities:

**Border-to-Border Broadband Grants** – The 2016 supplemental budget act appropriated \$35 million in fiscal 2017 for a Border-to-Border Broadband Grant Program. The grants, available through the Office of Broadband Development in the Department of Employment and Economic Development (DEED), provide funding to help communities meet state goals for the development of state-wide high-speed broadband access, focusing on areas currently considered to be underserved or with a high concentration of low-income households.

**Equity-Related Programs and Grants** – The 2016 supplemental budget act also appropriated \$35 million in fiscal 2017 for the financing of equity-related programs through DEED, the majority of which was allocated for programs and grants for communities of color, people with disabilities, seniors, and youth.

**Sales Tax Exemption** – Effective January 1, 2017, the sales tax exemption on the purchase of goods or services enacted for cities in 2014 is expanded to include all special districts; city, county, or township instrumentalities; economic development authorities; housing and redevelopment authorities; and all joint power boards or organizations.

**Taxes Covered Under Debt Management Services** – Amendments were made to the statutes governing debt management and debt settlement services to clarify the status of delinquent taxes owed to Minnesota local governments and political subdivisions as debt with regard to those services, and include those entities as creditors for the purpose of debt management services.

**Elections** – An omnibus elections law was passed making several changes to elections administration requirements. In addition to establishing a presidential primary to take the place of the current caucus system beginning in 2020, the law modified election procedures in a number of areas, including: absentee balloting, voting station dimensions, election canvassing, candidate filing, the extension of polling hours to accommodate voters in line at closing, and emergency election plans.

**Police-Worn Body Cameras** – A number of new laws were enacted related to portable recording systems (police-worn body cameras) and the data derived from their use, addressing: data retention and destruction, permitted uses of the systems, audits of the data, and vendor practices. Among the changes are a requirement for gathering public input before purchasing or implementing the use of portable recording systems, and requirements for the adoption and dissemination of written policies over the use of portable recording systems.

**Veteran Preference Act** – New language was added to state statutes clarifying that Minnesota cities and towns may require a veteran to complete an initial probationary period when hired.

**Charitable Gambling** — Cities that require charitable gambling organizations to contribute 10 percent of their net profits to the city for charitable purposes are now required to acknowledge the source of the funds, either in communications about the receipt or distribution of the funds.

**Donation of Surplus Equipment** – Local governments are now permitted to donate surplus public works equipment, cell phones, or emergency medical and firefighting equipment to nonprofit organizations. The donation of surplus equipment was added to the list of exceptions to municipal tort liability. Prior to making any such donations, a city must adopt a policy on how it will determine what equipment is considered surplus and eligible for donation and how it will determine which nonprofit organizations will receive such donations. The policy must address the city's obligation to disclose that the donated equipment may be defective and cannot be relied upon for safety.

Temporary Family Health Care Housing Permits – A new special land use permit system was established for a specific type of mobile health care-related mobile housing, intended to provide transitional housing for seniors. Cities will be required to implement the new permit system unless they officially act to opt out of the program. The program sets forth requirements for structure and placement, the permit process and duration, applicants, inspections, and the process for opting out.

**Partition Fence Viewing Exemption** – Cities now have the authority to pass a resolution to exempt adjoining owners or occupants from the partition fence law when their land is considered to be less than 20 acres combined, thereby relieving the city of the responsibility of participating in a potentially costly "fence-viewing" process to mediate disputes between adjoining landowners required to share the costs of constructing fences.

### ACCOUNTING AND AUDITING UPDATES

GASB STATEMENT NO. 73, ACCOUNTING AND FINANCIAL REPORTING FOR PENSIONS AND RELATED ASSETS THAT ARE NOT WITHIN THE SCOPE OF GASB STATEMENT 68, AND AMENDMENTS TO CERTAIN PROVISIONS OF GASB STATEMENTS 67 AND 68

This statement extends the approach to accounting and financial reporting established in GASB Statement No. 68 to all pensions, including those not administered through a trust. Governmental employers participating in such plans will be required to report the total of any unfunded pension liability related to the plan in their accrual basis financial statements, rather than the net pension liability. The requirements of this statement that address accounting and financial reporting by employers and governmental nonemployer contributing entities for pensions not within the scope of GASB Statement No. 68, are effective for financial statements for fiscal years beginning after June 15, 2016.

This statement also clarified the application of certain provisions of GASB Statement Nos. 67 and 68 regarding 10-year schedules of required supplementary information (RSI) and other recognition issues pertaining to employers and nonemployer contributing entities effective for financial statements for fiscal years beginning after June 15, 2015.

### GASB STATEMENT NO. 74, FINANCIAL REPORTING FOR POSTEMPLOYMENT BENEFIT PLANS OTHER THAN PENSION PLANS

This statement establishes new accounting and financial reporting requirements for other post-employment benefits (OPEB) plans, replacing GASB Statement Nos. 43 and 57. It also includes requirements for defined contribution OPEB plans that replace the requirements for those OPEB plans in GASB Statement Nos. 25, 43, and 50.

This statement will improve financial reporting primarily through enhanced note disclosures and schedules of RSI that will be presented by OPEB plans administered through trusts meeting the specified criteria. The new information will enhance the decision-usefulness of the financial reports of those OPEB plans, their value for assessing accountability, and their transparency by providing information about measures of net OPEB liabilities and explanations of how and why those liabilities changed from year-to-year. The net OPEB liability information, including ratios, will offer an up-to-date indication of the extent to which the total OPEB liability is covered by the fiduciary net position of the OPEB plan. The comparability of the reported information for similar types of OPEB plans will be improved by the changes related to the attribution method used to determine the total OPEB liability. The contribution schedule will provide measures to evaluate decisions related to the assessment of contribution rates in comparison with actuarially determined rates, if such rates are determined. In addition, new information about rates of return on OPEB plan investments will inform financial report users about the effects of market conditions on the OPEB plan's assets over time and provide information for users to assess the relative success of the OPEB plan's investment strategy and the relative contribution that investment earnings provide to the OPEB plan's ability to pay benefits to plan members when they come due.

This statement is effective for financial statements for fiscal years beginning after June 15, 2016. Earlier application is encouraged.

## GASB STATEMENT NO. 75, ACCOUNTING AND FINANCIAL REPORTING FOR POSTEMPLOYMENT BENEFITS OTHER THAN PENSIONS

GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, establishes new accounting and financial reporting requirements for governments whose employees are provided with OPEB, as well as for certain nonemployer governments that have a legal obligation to provide financial support for OPEB provided to the employees of other entities. This statement replaces the requirements of GASB Statement Nos. 45 and 57.

This statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/expenditures. Similar to changes implemented for pensions, this statement requires the liability of employers and nonemployer contributing entities to employees for defined benefit OPEB (net OPEB liability) to be measured as the portion of the present value of projected benefit payments to be provided to current active and inactive employees that is attributed to those employees' past periods of service (total OPEB liability), less the amount of the OPEB plan's fiduciary net position. Note disclosure and RSI requirements about defined benefit OPEB also are addressed.

This statement is effective for fiscal years beginning after June 15, 2017. Earlier application is encouraged.

# GASB STATEMENT NO. 80, BLENDING REQUIREMENTS FOR CERTAIN COMPONENT UNITS—AN AMENDMENT OF GASB STATEMENT NO. 14

The objective of this statement is to clarify the financial statement presentation requirements for certain component units. This statement amends the blending requirements for the financial statement presentation of component units of all state and local governments. The additional criterion requires blending of a component unit incorporated as a not-for-profit corporation in which the primary government is the sole corporate member. The additional criterion does not apply to component units included in the financial reporting entity pursuant to the provisions of GASB Statement No. 39, Determining Whether Certain Organizations Are Component Units—an amendment of GASB Statement No. 14.

The requirements of this statement are effective for reporting periods beginning after June 15, 2016. Earlier application is encouraged.

### GASB STATEMENT NO. 81, IRREVOCABLE SPLIT-INTEREST AGREEMENTS

This statement provides recognition and measurement guidance for the accounting and financial reporting of irrevocable split-interest agreements by governments that are the beneficiary of such an agreement. Split-interest agreements are a type of giving agreement used by donors to provide resources to two or more beneficiaries, including governments.

This statement requires that a government that receives resources pursuant to an irrevocable split-interest agreement (1) recognize assets, liabilities, and deferred inflows of resources at the inception of the agreement, (2) recognize assets representing its beneficial interests in irrevocable split-interest agreements that are administered by a third party if the government controls the present service capacity of the beneficial interests, and (3) recognize revenue when the resources become applicable to the reporting period.

The requirements of this statement are effective for financial statements for periods beginning after December 15, 2016, and should be applied retroactively. Earlier application is encouraged.

# GASB STATEMENT NO. 82, PENSION ISSUES—AN AMENDMENT OF GASB STATEMENTS NO. 67, No. 68, AND No. 73

The intent of this statement is to address certain issues raised with respect to GASB Statement Nos. 67, 68, and 73.

This statement amends GASB Statement Nos. 67 and 68, changing the definition of "covered payroll" utilized in schedules of RSI from the payroll of employees that are provided with pensions through the pension plan, to the payroll on which contributions to a pension plan are based. It clarifies that a deviation, as the term is used in Actuarial Standards of Practice, is not considered to be in conformity with the requirements of GASB Statement Nos. 67, 68, or 73 for the selection of assumptions used in determining the total pension liability and related measures. It also clarifies that payments made by an employer to satisfy contribution requirements that are identified by the pension plan terms as plan member contribution requirements should be classified as plan member contributions for purposes of Statement No. 67 and as employee contributions for purposes of Statement No. 68, and requires that an employer's expense and expenditures for those amounts be recognized in the period for which the contribution is assessed and classified in the same manner as the employer classifies similar compensation other than pensions.

The requirements of this statement are effective for reporting periods beginning after June 15, 2016, except for the requirements of this statement for the selection of assumptions in a circumstance in which an employer's pension liability is measured as of a date other than the employer's most recent fiscal year-end. In that circumstance, the requirements for the selection of assumptions are effective for that employer in the first reporting period in which the measurement date of the pension liability is on or after June 15, 2017. Earlier application is encouraged.

### GASB STATEMENT NO. 83, CERTAIN ASSET RETIREMENT OBLIGATIONS

This statement addresses accounting and financial reporting for certain asset retirement obligations (ARO), which are legally enforceable liabilities associated with the retirement of a tangible capital asset.

This statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for ARO. A government that has legal obligations to perform future asset retirement activities related to its tangible capital assets should recognize a liability when it is both incurred and reasonably estimable. The measurement of an ARO is required to be based on the best estimate of the current value of outlays expected to be incurred, and a deferred outflow of resources associated with an ARO is required to be measured at the amount of the corresponding liability upon initial measurement.

This statement requires the current value of a government's AROs to be adjusted for the effects of general inflation or deflation at least annually, and a government to evaluate all relevant factors at least annually to determine whether the effects of one or more of the factors are expected to significantly change the estimated asset retirement outlays. A government should remeasure an ARO only when the result of the evaluation indicates there is a significant change in the estimated outlays. Deferred outflows of resources should be reduced and recognized as outflows of resources in a systematic and rational manner over the estimated useful life of the tangible capital asset.

If a government owns a minority interest in a jointly owned tangible asset where a nongovernmental entity is the majority owner or has operational responsibility for the jointly owned asset, the government's minority share of an ARO should be reported using the measurement produced by the nongovernmental majority owner or the nongovernmental minority owner that has operational responsibility, without adjustment to conform to the liability measurement and recognition requirements of this statement.

The statement also requires disclosures of any funding or financial assurance requirements a government has related to the performance of asset retirement activities, along with any assets restricted for the payment of the government's AROs. This statement also requires disclosure of information about the nature of a government's AROs, the methods and assumptions used for the estimates of the liabilities, and the estimated remaining useful life of the associated tangible capital assets. If an ARO (or portions thereof) has been incurred by a government but is not yet recognized because it is not reasonably estimable, the government is required to disclose that fact and the reasons therefor. This statement requires similar disclosures for a government's minority shares of AROs.

The requirements of this statement are effective for reporting periods beginning after June 15, 2018. Earlier application is encouraged.

### GASB STATEMENT NO. 84, FIDUCIARY ACTIVITIES

This statement establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities.

An activity meeting the criteria should be reported in a fiduciary fund in the basic financial statements, which should present a statement of fiduciary net position and a statement of changes in fiduciary net position. This statement describes four fiduciary funds that should be reported, if applicable: (1) pension (and other employee benefit) trust funds, (2) investment trust funds, (3) private-purpose trust funds, and (4) custodial funds. Custodial funds generally should report fiduciary activities that are not held in a trust or equivalent arrangement that meets specific criteria.

A fiduciary component unit, when reported in the fiduciary fund financial statements of a primary government, should combine its information with its component units that are fiduciary component units and aggregate that combined information with the primary government's fiduciary funds.

This statement also provides for recognition of a liability to the beneficiaries in a fiduciary fund when an event has occurred that compels the government to disburse fiduciary resources, defined as when a demand for the resources has been made or when no further action, approval, or condition is required to be taken or met by the beneficiary to release the assets.

The requirements of this statement are effective for reporting periods beginning after December 15, 2018. Earlier application is encouraged.